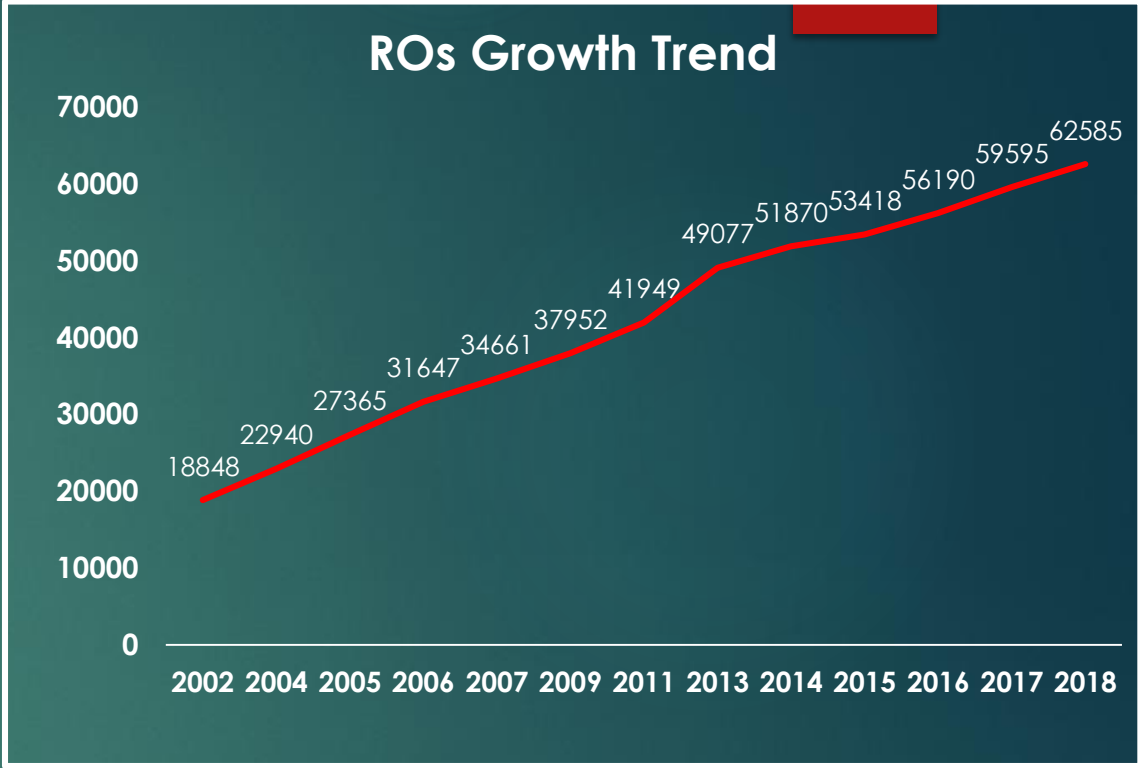
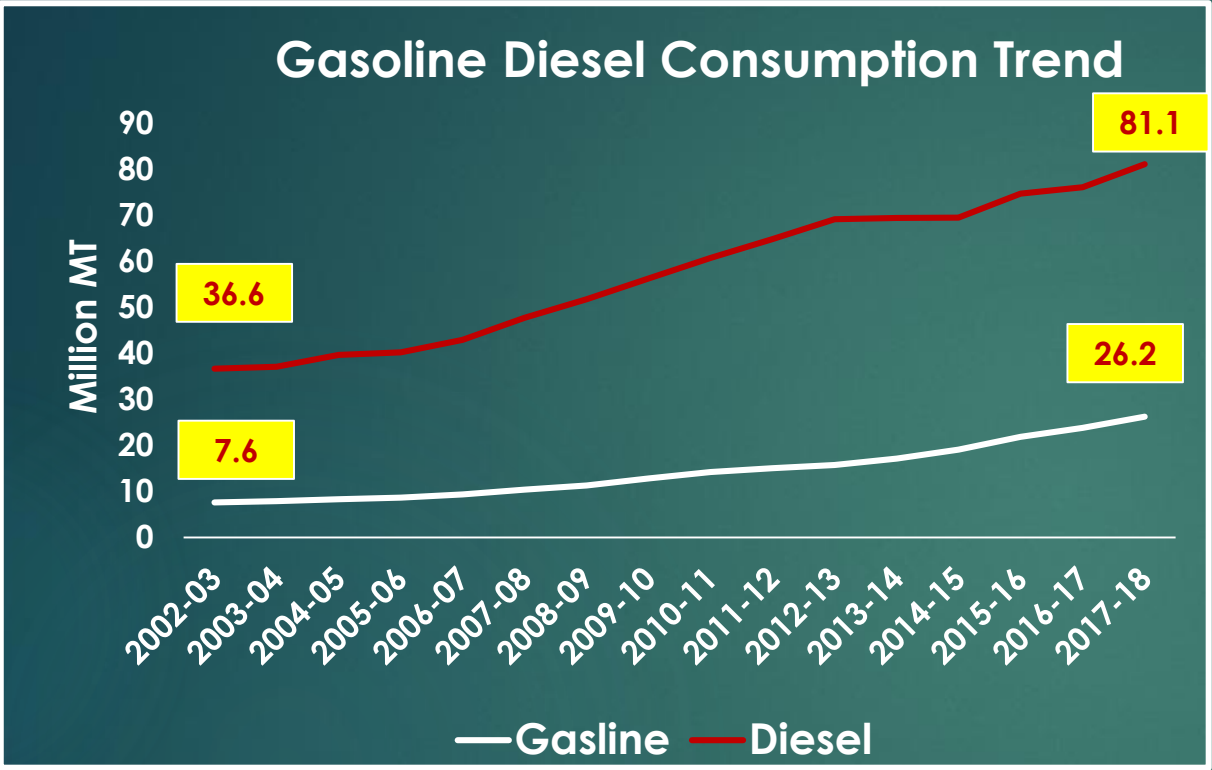




Setting up of a Retail Outlet

PROPOSALS FOR PROCEDURE SIMPLIFICATION

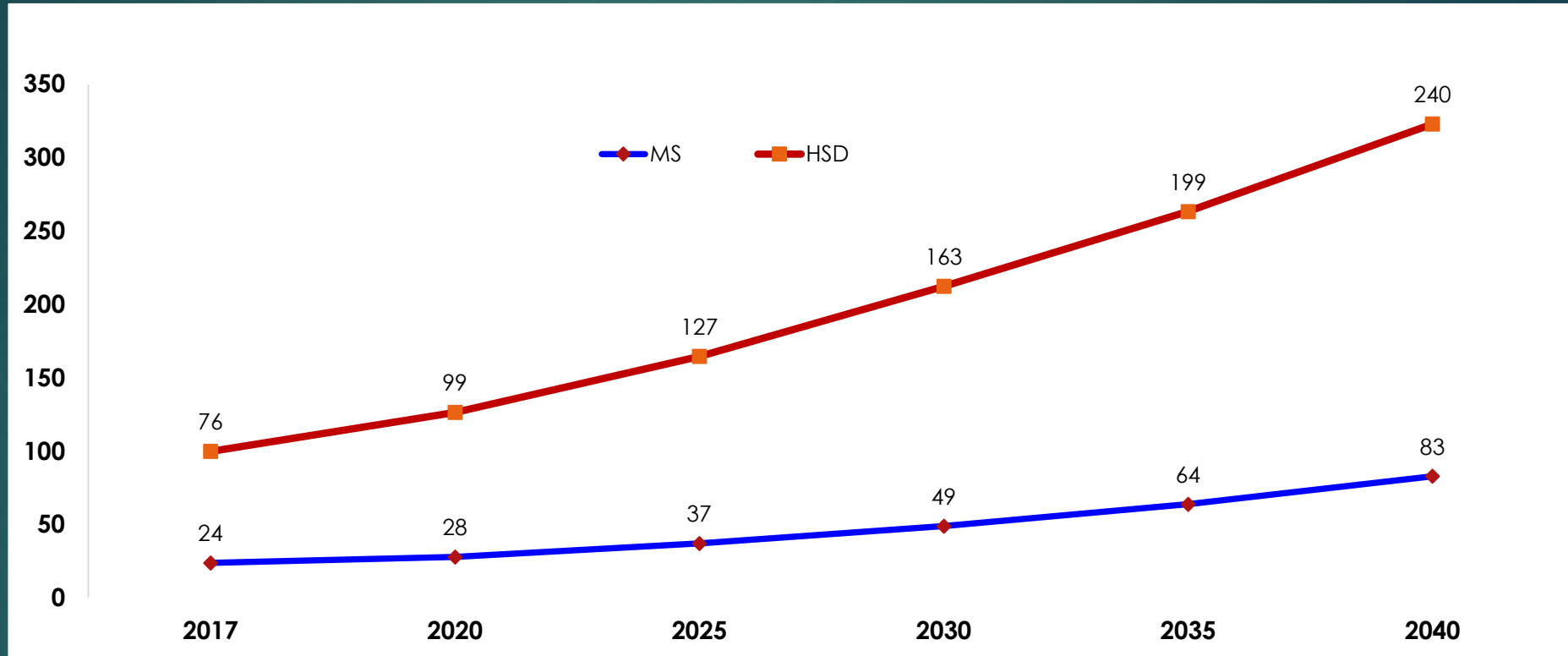
Growth of Auto Fuel Retail in India



% CAGR 2002-18

Gasoline	8.62
Diesel	5.44
No. of Retail Outlets	8.33

Demand for Gasoline & HSD to remain robust over 2017 – 2040



Source : Report of working Group of MOP&NG for refining Capacity by 2040 – Jan. 2018

Outlook for ROs

Demand for gasoline and HSD to rise more than 3 times by 2040

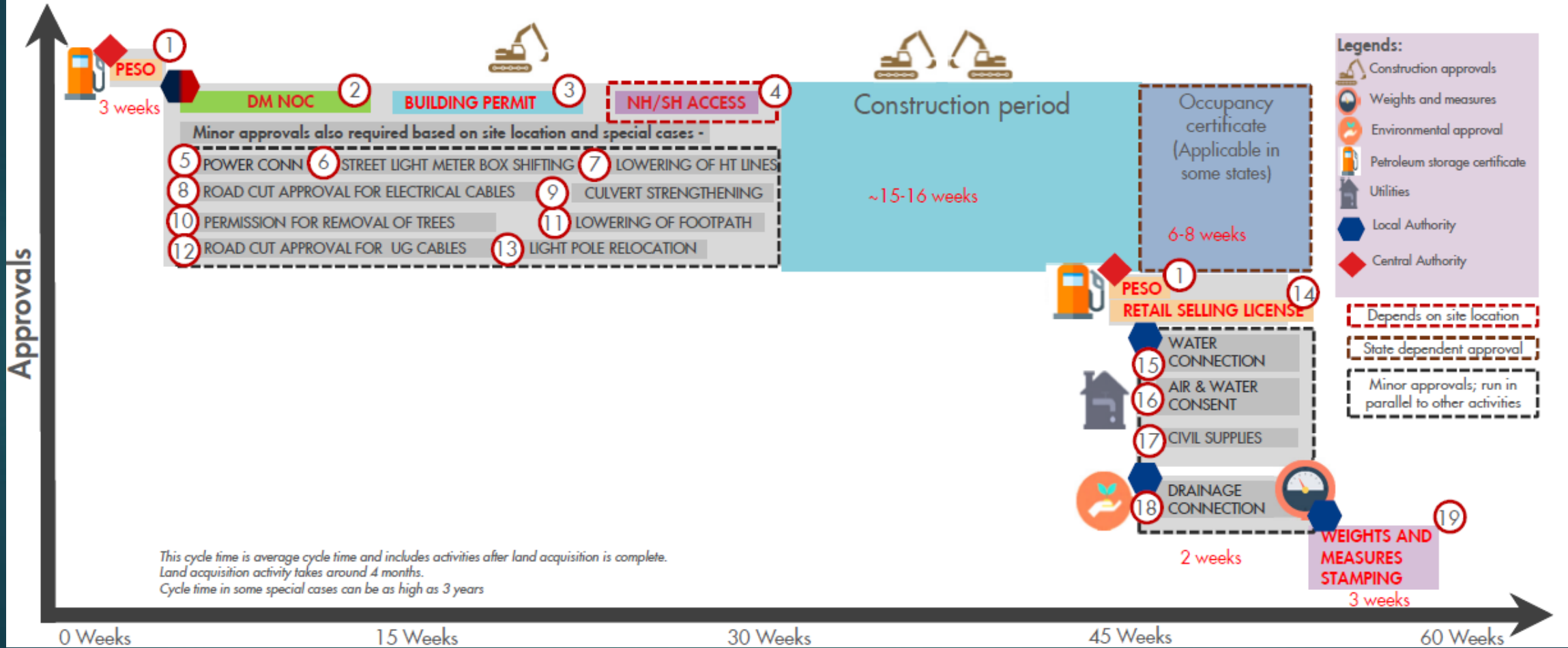
On linear demand forecast , country will need more than 180,000 ROs by 2040

To spread out considering regional growth and change in social up-rise in region

On average more than 5700 ROs to be added every year compared to current rate of 3000 plus

Set-up a RO – An OVERVIEW

Current approval system in India requires 19 approvals from multiple state and central authorities and cycle time is ~14 months



OVERVIEW

Category of Markets
Urban (Metro)
Urban (Tier 2,3)
State Highways (SH)
National Highways (NH)
Rural

Overall Cycle Time --- 18 months
**(Including Land Acquisition ,
construction time with all approvals)**

Cycle time excluding Land Acquisition --- 14 months

Above are average cycle times. It may vary according to the category of the market. In some cases , cycle time may be as high as 3 years

Approvals Required	Related Activities
PESO	<p>(a) Initial Approval</p> <p>(b) Final License</p>
National Highway access permission	<ul style="list-style-type: none"> - Initial approval as a part of NOC from District Magistrate. - The final approval after the construction of RO including AD lanes.
Forest Department	<p>Land /approach clearance</p> <p>Tree cutting</p>
Pollution Control Board	Consent Required

Some states are now asking Retail Outlets (ROs) to register under Factory Act and Rules also

Issues related to NH approvals

Two stage approvals are required

- A. Initial approval as a part of NOC from District Magistrate.
- B. The final approval after the construction of RO including AD lanes.

Proposal

- a. Initial approval by local project director within 30 days from receipt of application based on application checked, certified and submitted through NHAI appointed consultant
- b. Final approval within 15 days of submission of application through certified consultant of NHAI
- c. NHAI to review the appointment and licence renewal system to appoint adequate number of consultants

PESO issue

Approvals for addition of more dispensing units for Auto LPG, CNG, LNG etc. within existing layout plan of an RO should be limited to PESO.

Such cases should not be referred for fresh NOC from DM until more land is taken for such expansions.

Consent from Pollution Control Board

ROs (under Shops and Establishment Act) are not manufacturing units or bulk storage of products and

Handle only limited quantities of clean petroleum products on a regular turn around basis

These units may be taken out of NOC from Pollution Control Board.

Issues related to Forest approvals

Forest Clearance is two stage process :

1. Approval by DFO
2. Approval by regional office of MOEF

For submission of applications , approvals from PWD and NH are necessary

NOC from DM

1	Land Revenue Dept. for title check
2.	Fire Dept.
3.	Pollution Control Board
4.	Forest
5.	National Highway / State Highway authorities (NH/SH as the case may be)
6.	PWD
7.	Police
8.	Food and Civil Supplies
9.	Local Bodies

Thank You